

contact Alexandra Appel

Head of Communications and Marketing

**phone** +49 (0) 6102 240 716 **e-mail** alexandra.appel@lsg-group.com

## Information

LSG Lufthansa Service Holding AG Dornhofstraße 38 D-63263 Neu-Isenburg Internet: www.lsg-group.com

## LATAM AIRLINES AWARDS ITS DOMESTIC CATERING BUSINESS IN BRAZIL TO LSG SKY CHEFS

**Neu-Isenburg, Germany/São Paulo, Brazil, April 21, 2021** — LATAM Airlines has just awarded its domestic catering business in Brazil to LSG Sky Chefs. This means that the catering company was not only able to retain its existing business with the carrier in São Paulo (GRU) and Fortaleza (FOR) for another three years, but that it expanded the partnership by acquiring LATAM's additional operations in São Paulo (CGH), as well as both of its stations in Rio de Janeiro (GIG and SDU). In total, this represents an average of 140 daily flights catered for 2121, with additional slots planned for 2022.

Both CGH and SDU will be operated using strategically situated jump-off stations (operational bases focused on last-mile logistics and selected packing activities only) that will be replenished remotely by LSG Sky Chefs' principal production units. This represents a true milestone for the company in amplifying its footprint in Brazil, particularly in CGH where it currently does not have a presence.

"Our entire team is very excited that LATAM has awarded us with all five stations, especially during these uncertain times," said Sheila Taboada, LSG Sky Chefs' Key Account Manager for LATAM. "Having solidified our relationship with LATAM over recent years and proven our flexibility, service consistency and sustainable approach in the most challenging of circumstances, combined with a competitive proposal, set us apart from the competition."

The preparations for the launch of the classic airline-catering activities at the new stations (CGH, GIG and SDU) have already begun, but an official start date has not been determined yet.

"We at LATAM are very satisfied with the service and quality dependability we get from LSG Sky Chefs, and we are happy that we have been able to extend and expand our partnership in Brazil," said Juan Ordoñez, VP, On Board Service at LATAM Airlines. "We look forward to continue working with them in enhancing the travel experience for our guests onboard."

LATAM, recognized as the best performing airline in terms of sustainability in Latin America, is one of the LSG Group's main customers in the region. Its presence comprises five domestic markets in Latin America, including Brazil, Chile, Colombia, Ecuador and Peru, along with international operations within the region with flights to Europe, the United States and the Caribbean.

## **LSG**group

The LSG Group is the quality and technology leader in airline catering and related markets. It has two strong, independent expert brands: LSG Sky Chefs, a globally active catering specialist with the highest hygiene and quality standards for airlines, the home-delivery market and retail. Retail inMotion, which specializes in on-board retail, product development and technology solutions, sets standards with its understanding of partnership and its innovative strength.

The LSG Group (International) is headquartered in Neu-Isenburg, near Frankfurt, Germany, and has an extensive network of joint ventures and partnerships around the globe. In the pandemic year 2020, the 12,500 employees at 140 locations in 40 countries worldwide generated consolidated revenue of 945 million euros. LSG Sky Chefs produced 244 million meals (including through minority shareholdings) during this period. www.lsg-group.com